

VTEL PRODUCTS

Model Number	Description	Price
	Vista MX Portable System	
VIS-ST-IP	Vista MX Portable System. NTSC. IP only. Includes integrated camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Monitors and Cabinets sold separately."	\$6,534.08
VIS-ST-QBRI	Vista MX Portable System. NTSC. IP and QBRI . Includes integrated camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Monitors and Cabinets sold separately."	\$7,670.45
	Vista MX Portable System - TRADE - IN This Trade-In Program applies to trade-in of VTEL ESA or Galaxy (pre-VAC2/VIO2) videoconferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.	
VIS-ST-IP-TRADE-V	Vista MX Videoconferencing System. NTSC. IP only . Includes integrated camera, mic, Hand held QuickTouch Remote Control Unit, and 36-month standard hardware/software warranty. APPLIES TO TRADE-IN PROGRAM ONLY. (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$6,818.18
VIS-ST-QBRI-TRADE-V	Vista MX Portable System. NTSC. IP and QBRI.. Includes integrated camera, mic, Hand held QuickTouch Remote Control Unit, and 36-month standard hardware/software warranty. APPLIES TO TRADE-IN PROGRAM ONLY. (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$8,636.36
	Vista MX Portable System - TRADE - IN This Trade-In Program applies to trade-in of all other video conferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.	
VIS-ST-IP-TRADE-C	Vista MX Videoconferencing System. NTSC. IP only. Includes integrated camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. APPLIES TO TRADE-IN PROGRAM ONLY. (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$7,727.27
VIS-ST-QBRI-TRADE-C	Vista MX Videoconferencing System. NTSC. IP and QBRI. Includes integrated camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. APPLIES TO TRADE-IN PROGRAM ONLY. (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$9,545.45
	VTEL Vista VX Videoconferencing System Packages - Standard Furniture	
VIS-VX-F132S-LAN	Single VX Standard 32" S-Video System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$9,062.49
VIS-VX-F132S-DDM	Single VX Standard 32" S-Video System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$10,215.90
VIS-VX-F132S-QBRI	Single VX Standard 32" S-Video System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$10,215.90
VIS-VX-F132V-LAN	Single VX Standard 32" VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$9,968.74
VIS-VX-F132V-DDM	Single VX Standard 32" VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,122.15

VTEL PRODUCTS

Model Number	Description	Price
VIS-VX-F132V-QBRI	Single VX Standard 32" VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,122.15
VIS-VX-F232VS-LAN	Dual VX Standard 32" S-Video and VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,253.97
VIS-VX-F232VS-DDM	Dual VX Standard 32" S-Video and VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,407.37
VIS-VX-F232VS-QBRI	Dual VX Standard 32" S-Video and VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,407.37
VIS-VX-M132S-LAN	VTEL Vista VX Videoconferencing System Packages - Premium Furniture Single VX Premium 32" S-Video System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$9,886.35
VIS-VX-M132S-DDM	Single VX Premium 32" S-Video System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,039.76
VIS-VX-M132S-QBRI	Single VX Premium 32" S-Video System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,039.76
VIS-VX-M132V-LAN	Single VX Premium 32" VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$10,792.60
VIS-VX-M132V-DDM	Single VX Premium 32" VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,946.01
VIS-VX-M132V-QBRI	Single VX Premium 32" VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,946.01
VIS-VX-M232VS-LAN	Dual VX Premium 32" S-Video and VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,901.69
VIS-VX-M232VS-DDM	Dual VX Premium 32" S-Video and VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$14,055.10

VTEL PRODUCTS

Model Number	Description	Price
VIS-VX-M232VS-QBRI	Dual VX Premium 32" S-Video and VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party)	\$14,055.10
VIS-VX-IP	Vista VX Rack-Mountable System Platform Vista VX Rack-Mountable System. NTSC. IP only. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty.	\$7,386.36
VIS-VX-QBRI	Vista VX Rack-Mountable System. NTSC. IP and QBRI. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty.	\$8,522.72
VIS-VX-DDM	Vista VX Rack-Mountable System. NTSC. IP and DDM. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty.	\$8,522.72
	Vista VX Rack-Mountable System Platform - TRADE - IN This Trade-In Program applies to trade-in of VTEL ESA or Galaxy (pre-VAC2/VIO2) videoconferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.	
VIS-VX-IP-TRADE-V	Vista VX Rack-Mountable System. NTSC. IP only. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately."	\$5,454.54
VIS-VX-QBRI-TRADE-V	Vista VX Rack-Mountable System. NTSC. IP and QBRI. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately."	\$7,272.72
VIS-VX-DDM-TRADE-V	Vista VX Rack-Mountable System. NTSC. IP and DDM. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately."	\$7,272.72
	Vista VX Rack-Mountable System Platform - TRADE - IN This Trade-In Program applies to trade-in of all other video conferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.	
VIS-VX-IP-TRADE-C	Vista VX Rack-Mountable System. NTSC. IP only. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately."	\$6,363.63
VIS-VX-QBRI-TRADE-C	Vista VX Rack-Mountable System. NTSC. IP and QBRI. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately."	\$8,181.81
VIS-VX-DDM-TRADE-C	Vista VX Rack-Mountable System. NTSC. IP and DDM. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately."	\$8,181.81
	VTEL Vista VX-P Videoconferencing System Packages - Standard Furniture	
VIS-VXP-F132S-LAN	Single VX-P Standard 32" S-Video System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$10,051.13
VIS-VXP-F132S-DDM	Single VX-P Standard 32" S-Video System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$11,204.53
VIS-VXP-F132S-QBRI	Single VX-P Standard 32" S-Video System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$11,204.53
VIS-VXP-F132V-LAN	Single VX-P Standard 32" VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$10,957.38

VTEL PRODUCTS

Model Number	Description	Price
VIS-VXP-F132V-DDM	Single VX-P Standard 32" VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$12,110.78
VIS-VXP-F132V-QBRI	Single VXP Standard 32" VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$12,110.78
VIS-VXP-F232VS-LAN	Dual VX-P Standard 32" S-Video and VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$12,242.60
VIS-VXP-F232VS-DDM	Dual VX-P Standard 32" S-Video and VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$13,396.01
VIS-VXP-F232VS-QBRI	Dual VX-P Standard 32" S-Video and VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$13,396.01
VIS-VXP-M132S-LAN	VTEL Vista VX-P Videoconferencing System Packages - Premium Furniture Single VX-P Premium 32" S-Video System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$10,874.99
VIS-VXP-M132S-DDM	Single VX-P Premium 32" S-Video System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$12,028.40
VIS-VXP-M132S-QBRI	Single VX-P Premium 32" S-Video System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$12,028.40
VIS-VXP-M132V-LAN	Single VX-P Premium 32" VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$11,781.24
VIS-VXP-M132V-DDM	Single VX-P Premium 32" VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$12,934.65

VTEL PRODUCTS

Model Number	Description	Price
VIS-VXP-M132V-QBRI	Single VX-P Premium 32" VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$12,934.65
VIS-VXP-M232VS-LAN	Dual VX-P Premium 32" S-Video and VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$13,890.33
VIS-VXP-M232VS-DDM	Dual VX-P Premium 32" S-Video and VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$15,043.73
VIS-VXP-M232VS-QBRI	Dual VX-P Premium 32" S-Video and VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty Includes Internal I/O Expansion Board	\$15,043.73
VIS-VXP-IP	Vista VXP Rack-Mountable System Platform Vista VX-P Rack-Mountable System. NTSC. IP only. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board	\$8,238.63
VIS-VXP-QBRI	Vista VX-P Rack-Mountable System. NTSC. IP and QBRI. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board	\$9,374.99
VIS-VXP-DDM	Vista VX-P Rack-Mountable System. NTSC. IP and DDM. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board	\$9,374.99
VIS-VXP-IP-TRADE-V	Vista VX-P Rack-Mountable System Platform - TRADE - IN This Trade-In Program applies to trade-in of VTEL ESA or Galaxy (pre-VAC2/VIO2) videoconferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL. Vista VX-P Rack-Mountable System. NTSC. IP only. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board "Camera Sold Separately."	\$6,818.18
VIS-VXP-QBRI-TRADE-V	Vista VX-P Rack-Mountable System. NTSC. IP and QBRI. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board "Camera Sold Separately."	\$8,636.36
VIS-VXP-DDM-TRADE-V	Vista VX-P Rack-Mountable System. NTSC. IP and DDM. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board "Camera Sold Separately."	\$8,636.36
VIS-VXP-IP-TRADE-C	Vista VX-P Rack-Mountable System Platform - TRADE - IN This Trade-In Program applies to trade-in of all other video conferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL. Vista VX-P Rack-Mountable System. NTSC. IP only. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board "Camera Sold Separately."	\$7,727.27
VIS-VXP-QBRI-TRADE-C	Vista VX-P Rack-Mountable System. NTSC. IP and QBRI. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board "Camera Sold Separately."	\$9,545.45
VIS-VXP-DDM-TRADE-C	Vista VX-P Rack-Mountable System. NTSC. IP and DDM. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. Includes Internal I/O Expansion Board "Camera Sold Separately."	\$9,545.45

VTEL Vista PRO Videoconferencing System Packages - Standard Furniture

VTEL PRODUCTS

Model Number	Description	Price
VIS-F132S-LAN	Single Standard 32" S-Video System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$10,545.44
VIS-F132S-DDM	Single Standard 32" S-Video System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,863.62
VIS-F132S-QBRI	Single Standard 32" S-Video System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,863.62
VIS-F132V-LAN	Single Standard 32" VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,451.69
VIS-F132V-DDM	Single Standard 32" VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,769.87
VIS-F132V-QBRI	Single Standard 32" VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,769.87
VIS-F232VS-LAN	Dual Standard 32" S-Video and VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,736.92
VIS-F232VS-DDM	Dual Standard 32" S-Video and VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$14,055.10
VIS-F232VS-QBRI	Dual Standard 32" S-Video and VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$14,055.10
VTEL Vista PRO Videoconferencing System Packages - Premium Furniture		
VIS-M132S-LAN	Single Premium 32" S-Video System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$11,369.31
VIS-M132S-DDM	Single Premium 32" S-Video System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,687.49
VIS-M132S-QBRI	Single Premium 32" S-Video System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,687.49

VTEL PRODUCTS

Model Number	Description	Price
VIS-M132V-LAN	Single Premium 32" VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$12,275.56
VIS-M132V-DDM	Single Premium 32" VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$13,593.74
VIS-M132V-QBRI	Single Premium 32" VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, furniture cart, camera, 1 microphone, monitor as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$13,593.74
VIS-M232VS-LAN	Dual Premium 32" S-Video and VGA/XGA System - H.323 Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$14,384.64
VIS-M232VS-DDM	Dual Premium 32" S-Video and VGA/XGA System - H.323 and DDM (Includes V.35 cable) Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$15,702.83
VIS-M232VS-QBRI	Dual Premium 32" S-Video and VGA/XGA System - H.323 and QBRI Includes codec with Integrated PC, hand held QuickTouch remote control, 2 furniture carts, camera, 1 microphone, 2 monitors as listed, Advanced Audio, NIC with cables and all standard VTEL software. Also includes a 36 month parts (15 day Return to Factory) and VTEL software (excludes third party) warranty	\$15,702.83
Vista PRO System Platform		
VIS-PRO-IP	Vista PRO Videoconferencing Platform. NTSC. IP only. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty.	\$8,806.81
VIS-PRO-QBRI	Vista PRO Videoconferencing Platform. NTSC. IP and QBRI. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty.	\$9,943.17
VIS-PRO-DDM	Vista PRO Videoconferencing Platform. NTSC. IP and DDM. Includes camera, mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty.	\$9,943.17
Factory-Installed Optional Internal Network Interfaces		
017-S2QBRI-P	QBRI Network Interface Card; FACTORY-INSTALLED IN A CODEC; Can only be purchased with a LAN system. QBRI limits system speed to 512 Kbps.	\$1,818.18
017-S2DDM-P	DDM Network Interface Card; FACTORY-INSTALLED IN A CODEC; Must be purchased with a LAN system. (includes V.35 cable)	\$1,818.18
017-S2PRI-P	Series 2 Internal T1/PRI IMUX Network Interface Card with internal CSU; FACTORY-INSTALLED IN A CODEC; Can only be purchased with a LAN system.	\$3,636.36
017-WLAN	Wireless LAN Network Interface Card; FACTORY-INSTALLED IN A CODEC; Can only be purchased with a LAN system.	\$409.09
Vista PRO System Platform - TRADE - IN		
This Trade-In Program applies to trade-in of VTEL ESA or Galaxy (pre-VAC2/VIO2) videoconferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.		
VIS-PRO-IP-TRADE-V	Vista PRO Videoconferencing Platform. NTSC. IP only. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately" (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$7,727.27
VIS-PRO-QBRI-TRADE-V	Vista PRO Videoconferencing Platform. NTSC. IP and QBRI. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately" (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$9,545.45

VTEL PRODUCTS

Model Number	Description	Price
VIS-PRO-DDM-TRADE-V	Vista PRO Videoconferencing Platform. NTSC. IP and DDM. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately" (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$9,545.45
	Vista PRO System Platform - TRADE - IN This Trade-In Program applies to trade-in of all other video conferencing systems. Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.	
VIS-PRO-IP-TRADE-C	Vista PRO Videoconferencing Platform. NTSC. IP only. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately" (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$8,636.36
VIS-PRO-QBRI-TRADE-C	Vista PRO Videoconferencing Platform. NTSC. IP and QBRI. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately" (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$10,454.54
VIS-PRO-DDM-TRADE-C	Vista PRO Videoconferencing Platform. NTSC. IP and DDM. Includes mic, handheld QuickTouch remote control unit, and 36-month standard hardware/software warranty. "Camera Sold Separately" (Must place part number TRADE-IN on your purchase order and return old Codec to VTEL.)	\$10,454.54
	Vista CL (Classroom Systems)	
VIS-CLASS-LAN-M44-8	System, Vista Classroom, Small Base System, LAN Only. Includes Vista codec, Sony PTZ Camera, Numonics Graphics User Tablet with overlay, wireless keyboard, Handheld Remote Control Unit, Single 44" M3 cabinet , 8 ports via Audio Technica Mixer, 8ea 5-pin Push-to-talk microphones and umbilical trunk and extension cables suited to 30x30 classroom capacity 8-24	\$17,133.05
VIS-CLASS-LAN-M44-16	System, Vista Classroom, Large Base System, LAN Only. Includes Vista codec, Numonics Graphics User Tablet with overlay, wireless keyboard, Handheld Remote Control Unit, Single 44" M3 cabinet , 16 ports via Audio Technica Mixer, 16ea 5-pin Push-to-talk microphones, Sony PTZ Camera, QuickFinder(TM) Camera Control System, and umbilical trunks and extension cables suited to 30x30 classroom capacity 16-48 students. Monitor(s) sold	\$25,368.38
	Enhancement Packages	
VIS-ENHPKG-CLASS-1A	Enhancement Package, Classroom Option 1A Includes VCR and Elmo Document Camera. No additional Furniture. For use with Single Monitor Classroom Applications. "Monitors sold separately."	\$2,977.27
VIS-ENHPKG-CLASS-1B	Enhancement Package, Classroom Option 1B. Includes VCR, Elmo Document Camera, SMARTBoard, and Floor Stand. No additional Furniture. For use with Single Monitor Classroom Applications. "Monitors sold	\$5,522.72
VIS-ENHPKG-CLASS-2A	Enhancement Package, Classroom Option 2A. Includes VCR, Elmo Document Camera, and one additional 44" M3 cabinet For use with Dual Monitor Classroom Applications. "Monitors sold separately."	\$5,340.90
VIS-ENHPKG-CLASS-2B	Enhancement Package, Classroom Option 2B. Includes VCR, Elmo Document Camera, SMARTBoard, Floor Stand. and one additional 44" M3 cabinet For use with Dual Monitor Classroom Applications. "Monitors sold	\$7,886.36
VIS-ENHPKG-CLASS-4A	Enhancement Package, Classroom Option 4A. Includes VCR, Elmo Document Camera, 3 additional 44" M3 cabinets, 75" S-Video cable and (2) S-Video distribution amps. For use with Quad Monitor Classroom Applications. "Monitors sold separately."	\$10,931.81
VIS-ENHPKG-CLASS-4B	Enhancement Package, Classroom Option 4B. Includes VCR, Elmo Document Camera, SMARTBoard, Floor Stand, 3 additional 44" M3 cabinets, 75" S-Video cable and (2) S-Video distribution amps. For use with Quad Monitor Classroom Applications. "Monitors sold separately."	\$13,477.26
	Options	
VTI-FLD-UPG-VX-IOB	Internal I/O Expansion board; Field upgrade kit for Vista VX Only	\$1,818.18
VTL-FLD-NIC-S2QBRI	Series 2 QBRI Network Interface Card Field Upgrade Kit (Limits speed to	\$1,818.18
VTL-FLD-NIC-S2DDM	DDM Network Interface Card Field Upgrade Kit (V.35 cable not included)	\$1,818.18
VTL-FLD-NIC-S2PRI	Series 2 Internal T1/PRI IMUX Network Interface Card with internal CSU; Field Upgrade Kit	\$3,636.36
VIS-UPG-PRO	Converts Galaxy system with VAC2/VIO2 to Vista PRO (Windows XP Capable) "Upgrade performed at VTEL factory."	\$1,772.73
VIS-ADVANCE	Advance Shipment Option. VTEL will provide a loaner unit while the customer's unit is being upgraded. Customer must specify which NIC card they need.	\$454.55
VTL-FLD-MON-32V	32" VGA/XGA Monitor & brackets	\$1,681.82

VTEL PRODUCTS

Model Number	Description	Price
VTL-FLD-WLAN	Wireless LAN Network Interface Card; to be installed in Codec "May have long lead time"	\$409.09
VTL-ACCESS-POINT	Wireless Access Point, 802.11b WiFi "May have long lead time"	\$900.00
VTL-USB-ADAPTOR	Wireless USB Adaptor, 802.11b WiFi "May have long lead time"	\$113.64
ESA-CTL-GPTP-F	Graphics Pen for Tablet Replacement	\$363.64
VTL-CTL-RCU	Addl. Handheld QuickTouch Remote Control Unit Note: "One RCU ships	\$177.27
VTL-FLD-USB-PORT STOR-16MB	USB Portable Storage Device - 16MB	\$36.36
VTL-FLD-USB-PORT STOR-16MB-5	USB Portable Storage Device - 16MB, 5 Pack	\$159.09
VTL-PROMO-COMMAND	Galaxy/Vista CommandTouch Touch Panel/Software Package	\$2,718.18
VTL-FLD-VIEW-DOCK	ViewPoint Wireless Color Touch Panel and Docking Station, Galaxy/Vista	\$1,172.73
GLY-FLD-CTRL-SYS-1CM	Camera Control System for Single Camera-- Field-install kit, Rack-mountable module; Pre-loaded S/W supports position presets for a single main Sony pan-tilt-zoom video camera associated with up to sixteen push-to-talk microphones or pressure-sensitive floor mats. Includes controller with two 8-input cards, power supply, and serial cable. Kit does not include push-to-talk microphones, audio mixers, camera, or microphone trunk/header cables—order these separately as needed to match specific room configurations or existing	\$3,627.27
GLY-FLD-CTRL-SYS-2CM	Camera Control System for Dual Cameras-- Field-install kit, Rack-mountable module; Pre-loaded S/W supports position presets for two (main and auxiliary) Sony pan-tilt-zoom video camera(s) associated with up to sixteen push-to-talk microphones or pressure-sensitive floor mats. Includes controller with two 8-input cards, power supply, and serial cable. Kit does not include push-to-talk microphones, audio mixers, cameras, or microphone trunk/header cables—order these separately as needed to match specific room configurations or existing equipment.	\$3,627.27
017-GLY-CTRL-SYS	Camera Control System-- Factory-integrated Control module rack-mounted when ordered with a Vista system in a cabinet; Pre-loaded S/W supports position presets for Sony pan-tilt-zoom video camera(s) associated with up to sixteen push-to-talk microphones or pressure-sensitive floor mats; Factory will load either single or dual-camera software as indicated from the number and type of cameras in the order; Includes controller with two 8-input cards, power supply, and serial cable. Kit does not include push-to-talk microphones, audio mixers, cameras, or microphone trunk/header cables—order these separately as needed to match specific room configurations or existing	\$3,627.27
GLY-FLD-CTP-CTRL-1CM	Camera Control System for Single Camera with Color Video Touch Panel-- Field-install kit, Rack-mountable module; Pre-loaded S/W supports position presets for a single main Sony pan-tilt-zoom video camera associated with up to sixteen push-to-talk microphones or pressure-sensitive floor mats. Includes 10.4-inch tilt color video touch panel enabling full control of Vista system plus serial control of up to 2 VCRs. Includes controller with two 8-input cards, power supply, and serial cable. Kit does not include push-to-talk microphones, audio mixers, camera, or microphone trunk/header cables—order these separately as needed to match specific room configurations or existing equipment.	\$9,081.81
GLY-FLD-CTP-CTRL-2CM	Camera Control System for Dual Cameras with Color Video Touch Panel-- Field-install kit, Rack-mountable module; Pre-loaded S/W supports position presets for two (main and auxiliary) Sony pan-tilt-zoom video cameras associated with up to sixteen push-to-talk microphones or pressure-sensitive floor mats. Includes 10.4-inch tilt color video touch panel enabling full control of Vista system plus serial control of up to 2 VCRs. Includes controller with two 8-input cards, power supply, and serial cable. Kit does not include push-to-talk microphones, audio mixers, camera, or microphone trunk/header cables—order these separately as needed to match specific room	\$9,081.81
017-GLY-CTP-CTRL-SYS	Camera Control System with Color Touch Panel-- Factory-integrated Control module rack-mounted when ordered with a Vista system in a cabinet; Pre-loaded S/W supports position presets for Sony pan-tilt-zoom video camera(s) associated with up to sixteen push-to-talk microphones or pressure-sensitive floor mats; Factory will load either single or dual-camera software as indicated from the number and type of cameras in the order; Includes AMX 10.4-inch tilt color video touch panel with a live video preview window and touch-GUIs enabling full control of Vista system plus serial control of up to 2 VCRs. Includes controller with two 8-input cards, power supply, and serial cable. Kit does not include push-to-talk microphones, audio mixers, cameras, or microphone trunk/header cables—order these separately as needed to match specific room configurations or existing equipment.	\$9,081.81

VTEL PRODUCTS

Model Number	Description	Price
GLY-FLD-CTP-ADD	Color Video Touch Panel Add-On ---Field-install kit or Factory integrated.An add-on 10.4-inch tilt color video touch panel with live video-feed preview window and touch-GUIs enabling full control of Vista system plus serial control of up to 2 VCRs. This is functional only in conjunction with a VTEL/AMX Camera Control	\$6,363.63
GLY-TRK-CBL25-KIT	25' Trunk Cable with Headers -- Field-install Kit or Factory integrated.Supports up to 8 push-to-talk microphones per trunk/header (maximum 2 trunks per system). Includes 8-way breakout headers on each end to use in conjunction with an AMX Camera Control System. Mics and mixer not included—order separately as needed to match specific room configurations or existing	\$1,136.36
GLY-TRK-CBL50-KIT	50' Trunk Cable with Headers -- Field-install Kit or Factory integrated.Supports up to 8 push-to-talk microphones per trunk/header (maximum 2 trunks per system). Includes 8-way breakout headers on each end to use in conjunction with an AMX Camera Control System. Mics and mixer not included—order separately as needed to match specific room configurations or existing	\$1,409.09
GLY-TRK-CBL75-KIT	75' Trunk Cable with Headers — Field-install Kit or Factory integrated.Supports up to 8 push-to-talk microphones per trunk/header (maximum 2 trunks per system). Includes 8-way breakout headers on each end to use in conjunction with an AMX Camera Control System. Mics and mixer not included—order separately as needed to match specific room configurations or existing	\$1,772.73
GLY-PER-HUB-USB	USB HUB for connection of multiple USB devices beyond platform capacity - May have long lead time	\$71.82
ESA-CTL-GPTP-F	Graphics Pen for Tablet Replacement	\$363.64
ESA-SFW-T1E1	T1/E1 software for ESA	\$2,272.73
VTL-FLD-MON-35	Video, Monitor, S-Video, 35" Display	\$909.09
VTL-CAB-M37	Premium 37" Cabinet for VTEL Systems , Can be used as a primary or auxillary cabinet. Includes Furniture and power strip only, with no other components (Monitors and brackets sold separately.)	\$2,000.00
VTL-CAB-M44	Classroom 44" Cabinet for VTEL Systems , Can be used as a primary or auxillary cabinet. Includes Furniture and power strip only, with no other components (Monitors and brackets sold separately.)	\$2,363.63
VTL-CART-DOCUCAM	Simple Document Camera cart	\$250.00
VTL-STD-CAB-PRM	Primary Standard 34" Cabinet with secured doors , Economy high impact polyurethane., includes power strip. Supports monitor sizes up to 32"	\$863.64
VTL-STD-CAB-SCND	Secondary Standard 34" Cabinet with secured doors , Economy high impact polyurethane., includes power strip. Supports monitor sizes up to 32"	\$863.64
VTL-FLD-NIC-ATM	ATM Network Interface Card Field Upgrade Kit	\$5,272.72
VTL-FLD-DOC-CAM	Elmo Document Stand Presenter-camera; EV4400 NTSC with 30' (9m) cable	\$2,727.27
VTL-FLD-CBL-30S	30' (9 m) S-video cable for document stand	\$63.64
VTL-FLD-CBL-45S	45' (14 m) S-video cable for document stand	\$81.82
VTL-FLD-CBL-75S	75' (23 m) S-video cable for document stand	\$113.64
VTL-D30-WALL-MOUNT	Sony camera wall mount	\$136.36
VTL-FLD-MIC-OMNI-MX	Vista MX/VX Tabletop microphone-Audio Technica (omni-directional) with 30' Cable. "One Mic ships Standard"	\$136.36
VTL-FLD-CBL-25MIC-PTT5	25' (9M) Microphone Extension Cable for PTT Mics, 5 pin mini XLR	\$45.45
VTL-FLD-CBL-30MIC	30' Microphone Extension Cable, 3 pin mini XLR	\$45.45
VTL-FLD-MATS	Contact-Sensing Floor Mats, For use with the QuickFinder Camera Control	\$180.91
VTL-FLD-ADVA-115	Advanced Audio. 2 speakes and woofer	\$177.27
GLY-FLD-RMT-SWM	Remote Diagnostics software and modem, domestic	\$409.09
VTL-VIDEO-DSTRB	Kit, Video Distribution (S-Video Splitter, 1 in, 4 out)	\$863.64
VTL-VID-SCANCONV	Scan Converter for connection of external PC to system - May have long lead	\$431.82
Optional External Accessories		
VPC-MCB-OEM-VTL	MINDSconnects -- Basic Package -- One-year registration to MINDSconnects Basic Website. Includes searchable database of videoconferencing-equipped sites and VTEL e-Learning components. Included at no charge with VTEL endpoints shipped to locations within USA.	\$359.09
VPC-MCP-EP0101	MINDSconnects -- One-year Premium Package -- One-year registration to MINDSconnects Premium Website. Includes searchable database of videoconferencing-equipped sites, e-Learning library, video-on-demand features, live and archived Webcast programming, lesson plans, training materials, on-line support.	\$772.73

VTEL PRODUCTS

Model Number	Description	Price
VPC-MCP-EP0103	MINDSconnects -- Three-year Premium Package-- Factory-Three-year registration to MINDSconnects Premium Website. Includes searchable database of videoconferencing-equipped sites, e-Learning library, video-on-demand features, live and archived Webcast programming, lesson plans, training materials, on-line support.	\$2,086.36
Site Licenses (up to 20 users of VTEL endpoints or PCs) VPC-MCP-SL2001	MINDSconnects -- One-year Premium Package-- One-year registration to MINDSconnects Premium Website. Includes searchable database of videoconferencing-equipped sites, e-Learning library, video-on-demand features, live and archived Webcast programming, lesson plans, training materials, on-line support	\$4,090.91
VPC-MCP-SL2003	MINDSconnects -- Three-year Premium Package-- Three-year registration to MINDSconnects Premium Website. Includes searchable database of videoconferencing-equipped sites, e-Learning library, video-on-demand features, live and archived Webcast programming, lesson plans, training materials, on-line support.	\$11,045.44
RADVision and VTEL MCU VI		
VTEL MCU VI		
RDVN-MCU-323-6-VTL	H.323 MCU, 6 sites at 384 Kbps, audio transcoding, gatekeeper. Order this one only when ordering with one or more VTEL endpoints on same PO.	\$4,768.75
RDVN-MCU-323-6-STA	H.323 MCU, 6 sites at 384 Kbps, audio transcoding, gatekeeper. Order this one only when not ordering any VTEL endpoints on same PO.	\$10,336.92
INVISION		
RDVN-INVIS-100-4B	Multimedia communications solution with centralized management and IP and ISDN BRI connectivity. 15 port MCU (12 @ 384k) with audio transcoding + 4 BRI ports with audio transcoding + embedded gatekeeper. Includes 4 asymmetric continuous presence and audio transcoding.	\$31,778.38
RDVN-INVIS-100-1P	Multimedia communications solution with centralized management and IP and ISDN PRI connectivity. 15 port MCU (12 @ 384k) with audio transcoding + 1 Port PRI with audio transcoding + embedded gatekeeper. Advanced video processing including rate matching, symmetric continuous presence (up to 9 sites on screen), and audio transcoding.	\$35,755.65
RDVN-INVIS-100-4BV	Multimedia communications solution with centralized management, IP and ISDN BRI connectivity and advanced video processing. 15 port MCU (12 @ 384k) with advanced video processing capabilities including rate matching, advanced continuous presence, on the fly video mode change and symmetric media streams and audio transcoding + 4 BRI ports with audio transcoding + embedded gatekeeper.	\$39,732.91
RDVN-INVIS-100-1PV	Multimedia communications solution with centralized management, IP and ISDN PRI connectivity and advanced video processing. 15 port MCU (12 @ 384k) with advanced video processing capabilities including rate matching, advanced continuous presence, on the fly video mode change and symmetric media streams and audio transcoding + 1 Port PRI with audio transcoding + embedded gatekeeper.	\$43,710.18
RDVN-INVIS-100-M	Multimedia communications solution with centralized management. 15 port MCU (12 @ 384k) with audio transcoding + embedded gatekeeper.	\$23,823.84
RDVN-INVIS-100-MV	Multimedia communications solution with centralized management with advanced video processing. 15 port MCU (12 @ 384k) with advanced video processing capabilities including rate matching, advanced continuous presence, on the fly video mode change and symmetric media streams and audio transcoding + embedded gatekeeper	\$31,778.38
RDVN-INVIS-100-G4B	Multimedia communications solution with centralized management. Quad BRI Gateway with audio transcoding + embedded gatekeeper	\$14,278.39
RDVN-INVIS-100-G1P	Multimedia communications solution with centralized management. 1 PRI Gateway with audio transcoding + embedded gatekeeper	\$21,437.48
RADVision vialP-400 Products		
VialP Complete Bundled Solutions		
RDVN-VIAIP-COMP1	VialP Complete - Option 1. Includes vialP chassis, gw-20, mcu-30, TCM-30, MVP-10, ECS-50 stand-alone, and VCS-15 stand-alone. (ECS and VCS reside on customer provided Win2K server.) Individual components list price =	\$92,988.54
RDVN-VIAIP-COMP2	VialP Complete - Option 2. Includes vialP chassis, gw-20, mcu-30, TCM-30, MVP-10, AS-10 server, ECS-50, and VCS-15 software. (ECS and VCS are loaded on AS-10 Server card.) Individual components list price = \$169,000.	\$100,943.08

VTEL PRODUCTS

Model Number	Description	Price
RDVN-VIAIP-EDU1	VialP chassis with 1 gw-20, 1 mcu-60 with, 1 TCM-30P, 1 MVP-10, 1 AS-10, ECS-100, VCS-60, and DCS-30. ECS-100, VCS-60, and DCS-30 are loaded on AS-10 Server card. Component list price = \$217,150.	\$113,022.05
RDVN-VIAIP-EDU2	VialP chassis with 1 mcu-60, 1 TCM-30P, 1 MVP-10, 1 AS-10, ECS-100, VCS-60, and DCS-30. ECS-100, VCS-60, and DCS-30 are loaded on AS-10 Server card. Component list price = \$177,200.	\$90,777.18
RDVN-VIAIP-EDU3	VialP chassis with 1 gw-20, 1 mcu-60, 1 TCM-30P, 1 MVP-30, 1 AS-10, ECS-100, VCS-60, and DCS-30. ECS-100, VCS-60, and DCS-30 are loaded on AS-10 Server card. Component list price = \$253,150.	\$141,658.38
RDVN-VIAIP-EDU4	VialP chassis with 1 mcu-60, 1 TCM-30P, 1 MVP-30, 1 AS-10, ECS-100, VCS-60, and DCS-30. ECS-100, VCS-60, and DCS-30 are loaded on AS-10 Server card. Component list price = \$213,200.	\$119,413.52
RADVision vialP-400 Products		
Chassis		
RDVN-VIAIP-400	Main Chassis for VialP, 4 slot (Includes dual power supply). 4 slots cPCI Chassis supporting up to 4 functional plug in cards All vialP MCU and/or gateway configurations require a gatekeeper - either standalone ECS or installed on an RDVN-ASNT-10 card. Select from below.	\$4,732.95
Multipoint Control Units (MCU)		
RDVN-MCU-30	30 port MCU. Optional audio transcoder module RDVN-TCM-15 or RDVN-TCM-	\$31,778.38
RDVN-MCU-60	60 port MCU. Optional audio transcoder module RDVN-TCM-15P or RDVN-TCM-30P.	\$51,664.72
RDVN-MCU-100	100 port MCU. Optional audio transcoder module TCM-15P only.	\$75,528.33
Multimedia Video Processing Server		
RDVN-MVP-10	1-cluster Multimedia Video Processor. Works in conjunction with MCU card to provide any to any connectivity, rate matching, and advanced continuous presence. Generally, MVP-10 together with mcu-30 card supports 24 ports in 6 conferences. Use Radvision Excel file to calculate the exact capacity of the	\$28,636.34
RDVN-MVP-30	3 clusters Multimedia Video Processor. Works in conjunction with MCU card to provide any to any connectivity, rate matching, and advanced continuous presence. Generally, MVP-30 together with mcu-30 card supports 48 ports in 18 conferences. Use Radvision Excel file to calculate the exact capacity of the	\$57,272.67
RDVN-VPS	Video Processing Server and application. Works in conjunction with MCU card - 6 conferences in Voice Activated mode, or 4 conferences in symmetric Continuous Presence mode. Uses one slot in chassis. Supports rate matching for Voice Activated or symmetric Continuous Presence.	\$14,278.39
Gateway		
RDVN-GW-P20	2 PRI Gateway card; H.323/H.320. Supports G.711, G.722, and G.728 pass-thru. Optional audio transcoder module RDVN-TCM-20.	\$31,778.38
Application Server (AS-10)		
RDVN-AS-10	Application Server Card. Windows 2000 Server Operating System. Integrated platform for optional DCS, ECS application software.	\$8,710.22
Audio Transcoder Module for RDVN-GW-P20 (optional)		
RDVN-TCM-20	Audio transcoder module for RDVN-GW-P20. 20 channels. Supports G.711/G.723 up to 46 (T1) and 60 (E1) audio only channels. Supports G.711/G.728 up to 20 audio/video channels (Not field upgradeable)	\$13,482.94
Audio Transcoder Modules for MCU Cards (optional)		
RDVN-TCM-15	Audio transcoder module for RDVN-MCU-30, 15 channels. Supports G.723.1, G.729 A/B, G.728, G.722 - 8 channels. (Not field upgradeable)	\$11,096.58
RDVN-TCM-30	Audio transcoder module for RDVN-MCU-30, 30 channels. Supports G.723.1, G.729 A/B, G.728, G.722 - 15 channels. (Not field upgradeable)	\$19,846.57
RDVN-TCM-15P	Audio transcoder module for RDVN-MCU-60 or RDVN-MCU-100, 15 channels. Supports G.723.1, G.729 A/B, G.728, G.722 - 8 channels. (Not field	\$11,096.58
RDVN-TCM-30P	Audio transcoder module for RDVN-MCU-60, 30 channels. Supports G.723.1, G.729 A/B, G.728, G.722 - 15 channels. (Not field upgradeable)	\$19,846.57
RDVN-PS400-AC	Additional Power Supply	\$755.68
ASSEMBLED vialP APPLICATION SOFTWARE		
vialP server application software. AS-10 card required; application pre-loaded on card. All vialP mcu and/or gateway configurations require a gatekeeper, either stand-alone ECS or installed on an AS-10 card. The embedded OnLAN gatekeeper can also control vialP products, but has limited functionality. NGK 100/200 replaced by ECS.		
ECS Gatekeeper Software Options -- Windows 2000. asNT-10 Card Required.		

VTEL PRODUCTS

Model Number	Description	Price
RDVN-ECS-100-AS-10	Enhanced Communication Server Gatekeeper. Requires RDVN-AS-10 application card. Supports 100 calls and 500 registrations.	\$11,892.03
RDVN-ECS-100-AS-10-ALTGK	Hot standby slave gatekeeper to RDVN-ECS-100-AS-10. If RDVN-ECS-100-AS-10 master fails, slave automatically takes over. Requires additional RDCN-AS-10 card or order stand-alone version.	\$3,937.50
RDVN-ECS-100-AS-10-PRO	Enhanced Communication Server Gatekeeper - Pro. Requires RDVN-AS-10 application card. ECS 100/AS-10 + Limited Hierarchy (lowest level only), Dial Plan V2, Easy Gateway dialing and ENC.	\$17,460.21
RDVN-ECS-100-AS-10-PRO-ALTGK	Hot standby slave gatekeeper to RDVN-ECS-100-AS-10-PRO. If RDVN-ECS-100-AS-10-PRO master fails, slave automatically takes over. Requires additional RDCN-AS-10 card or order stand-alone version.	\$6,323.86
RDVN-ECS-200-AS-10	Enhanced Communication Server Gatekeeper. Requires RDVN-AS-10 application card. Supports 200 calls and 1000 registrations.	\$19,846.57
RDVN-ECS-200-AS-10-ALTGK	Hot standby slave gatekeeper to RDVN-ECS-200-AS-10. If RDVN-ECS-200-AS-10 master fails, slave automatically takes over. Requires additional RDCN-AS-10 card or order stand-alone version.	\$7,119.31
RDVN-ECS-200-AS-10-PRO	Enhanced Communication Server Gatekeeper - Pro. Requires RDVN-AS-10 application card. ECS 200/AS-10 + Limited Hierarchy (lowest level only), Dial Plan V2, Easy Gateway dialing and ENC.	\$27,005.65
RDVN-ECS-200-AS-10-PRO-ALTGK	Hot standby slave gatekeeper to RDVN-ECS-200-AS-10-PRO. If RDVN-ECS-200-AS-10-PRO master fails, slave automatically takes over. Requires additional RDCN-AS-10 card or order stand-alone version.	\$9,505.67
RDVN-ECS-500-AS-10	Enhanced Communication Server Gatekeeper. Requires RDVN-AS-10 application card. Supports 500 calls and 3000 registrations.	\$31,778.38
RDVN-ECS-500-AS-10-ALTGK	Hot standby slave gatekeeper to RDVN-ECS-500-AS-10. If RDVN-ECS-500-AS-10 master fails, slave automatically takes over. Requires additional RDCN-AS-10 card or order stand-alone version.	\$11,096.58
RDVN-ECS-500-AS-10-PRO	Enhanced Communication Server Gatekeeper - Pro. Requires RDVN-AS-10 application card. ECS 500/AS-10 + Limited Hierarchy (lowest level only), Dial Plan V2, Easy Gateway dialing and ENC.	\$39,732.91
RDVN-ECS-500-AS-10-PRO-ALTGK	Hot standby slave gatekeeper to RDVN-ECS-500-AS-10-PRO. If RDVN-ECS-500-AS-10-PRO master fails, slave automatically takes over. Requires additional RDCN-AS-10 card or order stand-alone version.	\$13,482.94
RDVN-ECS-AS-10-PRO-MASTER	Enhanced Communication Server Gatekeeper - Pro MASTER. Supports 500 calls and 3000 registrations. Full Hierarchy, Dial Plan V2, Easy Gateway dialing, ENC, third -party call control. Requires AS-10 card.	\$63,596.53
RDVN-ECS-AS-10-PRO-MASTER-ALTGK	Hot standby slave gatekeeper to ECS-AS-10 Pro MASTER. If ECS/AS-10 Pro MASTER fails, slave automatically takes over. Requires additional AS-10 card or order stand-alone version.	\$21,437.48
T.120 Data Collaboration Software		
RDVN-DCS-30	T.120 Data Collaboration, 30 port. Requires RDVN-ASNT-10 card. Works in conjunction with the RDVN-MCU-30/60/100.	\$4,732.95
RDVN-DCS-60	T.120 Data Collaboration, 60 port. Requires RDVN-ASNT-10 card. Works in conjunction with the RDVN-MCU-30/60/100.	\$9,505.67
RDVN-DCS-100	T.120 Data Collaboration, 100 port. Requires RDVN-ASNT-10 card. Works in conjunction with the RDVN-MCU-30/60/100.	\$15,869.30
RDVN-DCS-300	T.120 Data Collaboration, 300 port. Requires RDVN-ASNT-10 card. Works in conjunction with the RDVN-MCU-30/60/100.	\$35,755.65
VCS - Video Communication Scheduler		
Only VCS-15 can be installed on existing asNT card. Consult with VTEL Systems Engineer for installation of VCS products on existing Radvision VCS order must include two lines: one line for VCS-Basic or VCS-Outlook, and the second line for VCS-15, VCS-30, or VCS-60 (number of ports supported).		
RDVN-VCS-BASIC	Basic scheduling software. Assembled on asNT card.	NC
RDVN-VCS-OUTLOOK	Scheduling software integrated with Outlook. Assembled on asNT card.	NC
RDVN-VCS-15	15-port license for VCS -- stand-alone or on asNT-10 Server.	\$2,982.95
RDVN-VCS-30	30-port license for VCS -- stand-alone or on asNT-10 Server.	\$5,965.90
RDVN-VCS-60	60-port license for VCS -- stand-alone or on asNT-10 Server.	\$10,738.63
iVIEW Network Manager		
For installing iVIEW on existing systems, refer to separate Unassembled vialP List for applicable products.		

VTEL PRODUCTS

Model Number	Description	Price
RDVN-IVIEW-1	Central Web management interface for control, configuration, and maintenance of collaboration networks. Supports up to 5 Radvision elements. Requires dedicated asNT-10 card.	\$3,977.27
RDVN-IVIEW-2	Central Web management interface for control, configuration, and maintenance of collaboration networks. Supports up to 20 Radvision elements. Requires dedicated asNT-10 card.	\$11,931.81
	ECS add-on modules and product upgrades	
RDVN-CALL-CONTROL	Third party call control. Factory-installed with ECS. Must be used with ECS or ECS Alternate product. (Price is multiplied by the number of maximum	\$47.73
RDVN-CALL-CONTROL-UPG	Third party call control. Order as upgrade to existing ECS or ECS Alternate product. Must be used with ECS or ECS Alternate product. Serial number and MAC address must be provided with order. (Price is multiplied by the number of maximum concurrent calls.)	\$47.73
RDVN-FIREWALL-SOLN	Firewall solution. Supports 20 concurrent calls via the Firewall. Factory-installed with ECS. Must be used with ECS or ECS Alternate product.	\$11,931.81
RDVN-FIREWALL-SOLN-UPG	Firewall solution. Supports 20 concurrent calls via the Firewall. Order as upgrade to existing ECS or ECS Alternate product. Must be used with ECS or ECS Alternate product. Serial number and MAC address must be provided with	\$11,931.81
	STAND-ALONE ViaIP APPLICATION SOFTWARE	
	Standalone server application (Customer provides Windows 2000 Pro or Server platform and operating system.)	
	ECS Gatekeeper Software Options - Windows 2000 compatible	
RDVN-ECS-50-CPS	Enhanced Communication Server (gatekeeper). Supports 50 calls and 250 registrations. Runs on customer provided Windows 2000 platform. Works in conjunction with alternate gatekeeper. Optional add-on Modules (Firewall solution/3rd party call control)	\$5,965.90
RDVN-ECS-50-ALTGK-CPS	Hot standby slave gatekeeper to ECS-50. If ECS-50 master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-50. Optional add-on Modules (Firewall solution/3rd party call control)	\$2,346.59
RDVN-ECS-50-PRO-CPS	Enhanced Communication Server Gatekeeper - Pro. ECS 50+ Limited Hierarchy (lowest level only), Dial plan v2, Easy GW dialing and ENC. Works in conjunction with alternate gatekeeper. Runs on customer provided Windows 2000 platform. Optional add-on Modules (Firewall solution/3rd party call control)	\$10,301.13
RDVN-ECS-50-PRO-ALTGK-CPS	Hot standby slave gatekeeper to ECS-50 Pro. If ECS-50 Pro master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-50 Pro. Optional add-on Modules (Firewall solution/3rd party call control)	\$3,937.50
RDVN-ECS-100-CPS	Enhanced Communication Server (gatekeeper). Supports 100 calls and 500 registrations. Runs on customer provided Windows 2000 platform. Works in conjunction with alternate gatekeeper. Optional add-on Modules (Firewall solution/3rd party call control)	\$11,892.03
RDVN-ECS-100-ALTGK-CPS	Hot standby slave gatekeeper to ECS-100. If ECS-100 master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-100. Optional add-on Modules (Firewall solution/3rd party call control)	\$3,937.50
RDVN-ECS-100-PRO-CPS	Enhanced Communication Server Gatekeeper - Pro. ECS 100 + Limited Hierarchy (lowest level only), Dial plan v2, Easy GW dialing and ENC. Works in conjunction with alternate gatekeeper. Runs on customer provided Windows 2000 platform. Optional add-on Modules (Firewall solution/3rd party call control)	\$17,460.21
RDVN-ECS-100-PRO-ALTGK-CPS	Hot standby slave gatekeeper to ECS-50 Pro. If ECS-100 Pro master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-100 Pro. Optional add-on Modules (Firewall solution/3rd party call control)	\$6,323.86
RDVN-ECS-200-CPS	Enhanced Communication Server Gatekeeper. Supports 200 calls and 1000 registrations. Runs on customer provided Windows 2000 platform. Works in conjunction with alternate gatekeeper. Optional add-on Modules (Firewall solution/3rd party call control)	\$19,846.57
RDVN-ECS-200-ALTGK-CPS	Hot standby slave gatekeeper to ECS-200. If ECS-200 master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-200. Optional add-on Modules (Firewall solution/3rd party call control)	\$7,119.31

VTEL PRODUCTS

Model Number	Description	Price
RDVN-ECS-200-PRO-CPS	Enhanced Communication Server Gatekeeper - Pro. ECS 200 + Limited Hierarchy (lowest level only), Dial plan v2, Easy GW dialing and ENC. Works in conjunction with alternate gatekeeper. Runs on customer provided Windows 2000 platform. Optional add-on Modules (Firewall solution/3rd party call control)	\$27,005.65
RDVN-ECS-200-PRO-ALTGK-CPS	Hot standby slave gatekeeper to ECS-200 Pro. If ECS-200 Pro master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-200 Pro. Optional add-on Modules (Firewall solution/3rd party call control)	\$9,505.67
RDVN-ECS-500-CPS	Enhanced Communication Server (gatekeeper). Supports 500 calls and 3000 registrations. Runs on customer provided Windows 2000 platform. Works in conjunction with alternate gatekeeper. Optional add-on Modules (Firewall solution/3rd party call control)	\$31,778.38
RDVN-ECS-500-ALTGK-CPS	Hot standby slave gatekeeper to ECS-500. If ECS-500 master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-500. Optional add-on Modules (Firewall solution/3rd party call control)	\$11,096.58
RDVN-ECS-500-PRO-CPS	Enhanced Communication Server Gatekeeper-Pro. ECS 500 + Limited Hierarchy (lowest level only), Dial plan v2, Easy GW dialing and ENC. Works in conjunction with alternate gatekeeper. Runs on customer provided Windows 2000 platform. Optional add-on Modules (Firewall solution/3rd party call control)	\$39,732.91
RDVN-ECS-500-PRO-ALTGK-CPS	Hot standby slave gatekeeper to ECS-500 Pro. If ECS-500 Pro master fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS-500 Pro. Optional add-on Modules (Firewall solution/3rd party call control)	\$13,482.94
RDVN-ECS-PRO-MASTER-CPS	Enhanced Communication Server Gatekeeper-Pro MASTER. Supports 500 calls and 3000 registrations. Full Hierarchy, Dial plan v2, Easy GW dialing, ENC, 3rd party call control. Runs on customer provided Windows 2000 platform. Works in conjunction with alternate gatekeeper. Optional add-on Firewall solution	\$63,596.53
RDVN-ECS-PRO-ALTGK-CPS	Hot standby slave gatekeeper to ECS Pro MASTER. If ECS Pro MASTER fails, slave automatically takes over. Customer provides additional Windows platform. Works in conjunction with ECS Pro MASTER. Optional add-on Firewall solution Module.	\$21,437.48
T.120 Data Collaboration Software		
RDVN-DCS-30-CPS	T.120 Data Collaboration Software Package for vialP MCU 30/60/100 & MCU-323, Runs on Customer Provided Windows 2000 platform. Supports 30 Data Collaboration Ports	\$4,732.95
RDVN-DCS-60-CPS	T.120 Data Collaboration Software Package for vialP MCU 30/60/100 & MCU-323, Runs on Customer Provided Windows 2000 platform. Supports 60 Data Collaboration Ports	\$9,505.67
RDVN-DCS-100-CPS	T.120 Data Collaboration Software Package for vialP MCU 30/60/100 & MCU-323, Runs on Customer Provided Windows 2000 platform. Supports 100 Data Collaboration Ports	\$15,869.30
RDVN-DCS-300-CPS	T.120 Data Collaboration Software Package for vialP MCU 30/60/100 & MCU-323, Runs on Customer Provided Windows 2000 platform. Supports 300 Data Collaboration Ports	\$35,755.65
VCS -- Video Communication Scheduling Software		
Only VCS-15 can be installed on existing asNT card. Consult with VTEL Systems Engineer for installation of VCS products on existing Radvision VCS order must include two lines: one line for VCS-Basic or VCS-Outlook, and the second line for VCS-15, VCS-30, VCS-60, or VCS-100 (number of ports)		
RDVN-VCS-BASIC-CPS	Basic scheduling software. Stand-alone software.	NC
RDVN-VCS-OUTLOOK-CPS	Scheduling software integrated with Outlook. Stand-alone software	NC
RDVN-VCS-15-CPS	15-port license for VCS -- stand-alone or on asNT-10 Server.	\$2,982.95
RDVN-VCS-30-CPS	30-port license for VCS -- stand-alone or on asNT-10 Server.	\$5,965.90
RDVN-VCS-60-CPS	60-port license for VCS -- stand-alone or on asNT-10 Server.	\$10,738.63
iVIEW Network Manager		
For installing iVIEW on existing systems, refer to separate Unassembled vialP List for applicable products.		
For pricing for more than 20 elements, contact VTEL Sales.		
RDVN-IVIEW-1-CPS	Central Web management interface for control, configuration, and maintenance of collaboration networks. Supports up to 5 Radvision elements. Stand-alone software.	\$3,977.27

VTEL PRODUCTS

Model Number	Description	Price
RDVN-IVIEW-2-CPS	Central Web management interface for control, configuration, and maintenance of collaboration networks. Supports up to 20 Radvision elements. Stand-alone software.	\$11,931.81
RDVN-IVIEW-UPG-CPS	Upgrade from iVIEW Network Manager 1 (supports 5 elements) to iVIEW Network Manager 2 (supports 20 elements). Stand-alone software. Serial number and MAC address must be provided with order.	\$7,954.54
VialP-100 Products		
RDVN-MCU-15/100 + TCM	15 port MCU with Audio Xcoding. Audio Xcoding: G.711 A Law and μ Law, G.722, G.723.1, G.728, G.729 A/B	\$19,846.57
RDVN-MCU-15V/100 + TCM	15 port MCU with advanced video processing capabilities including rate matching, advanced continuous presence, on the fly video mode change and symmetric media streams and Audio Xcoding. Audio Xcoding: G.711 A Law and μ Law, G.722, G.723.1, G.728, G.729 A/B	\$27,801.11
RDVN-MCU-15E/100 + TCM	15 port MCU with advanced video processing capabilities including rate matching, advanced continuous presence, on the fly video mode change and symmetric media streams and Audio Xcoding. Audio Xcoding: G.711 A Law and μ Law, G.722, G.723.1, G.728, G.729 A/B	\$31,778.38
RDVN-GW-P10/100	1 PRI Gateway with Audio Transcoding. Audio Transcoding: G.711, G.722, G.723.1 and G.728	\$17,460.21
RDVN-GW-B40/100	Quad BRI gateway Audio Transcoding. Audio Transcoding: G.711, G.722, G.723.1 and G.728	\$10,301.13
RADVISION OnLAN Products		
Effective October 1, 2003, RADVISION will stop taking orders for the current RADVISION OnLAN family products. The RADVISION vialP100 family products will supersede these previous RADVISION OnLAN products. End of support date for OnLAN products will be October 1, 2008.		
PRI Gateway		
RDVN-L2W-323/P	LAN/WAN H.320 to H.323 Gateway Includes: 1 Ethernet LAN port, 1 T1/E1/PRI Port, 11 @ 128KBps, 3 @ 384K Video calls, 16 Voice Only calls, Echo Cancellation included. Includes Internal Bonding. Built in gatekeeper. Supports G.711, G.722, and G.728 pass-through.	\$17,857.94
RDVN-L2W-323/P/8X	LAN/WAN H.320 to H.323 Gateway Includes: 1 Ethernet LAN port, 1 T1/E1/PRI Port, 11 @ 128KBps, 3 @ 384K Video calls, 16 Voice Only calls, Echo Cancellation included., 8 Audio Xcoder Ports (G.711 to G.723 or G.728) Including Internal Bonding. Built in gatekeeper. Internal bonding included.	\$23,426.11
BRI Gateway		
RDVN-L2W-323	H.320/H.323 Gateway for Videoconference and Telephony over LAN (Ethernet) and WAN, includes H.323 Version 2, Internal IMUX Bonding support, High speed T.120, Built-In gatekeeper Version 2, 10/100 Mbps Interface. Up to two V.35 or BRI modules can be added; select below. Audio transcoder is not included.	\$4,732.95
RDVN-L2W-323/4X	H.320/H.323 Gateway for Videoconference and Telephony over LAN (Ethernet) and WAN, including 4 channel audio transcoder, includes H.323 Version 2, Internal IMUX Bonding support, High speed T.120, Built-In gatekeeper Version 2, 10/100 Mbps Interface. Up to two V.35 or BRI modules can be added;	\$6,315.90
Additional BRI Gateway Configurations		
RDVN-L2W-323/4V	Gateway includes 4 V.35 DTE ports, 4 V.35/RS.366 cable sets. Requires inverse mux to connect V.35 ports to ISDN network.	\$6,880.67
RDVN-L2W-323/4V/4X	Gateway includes 4 V.35 DTE ports , 4 V.35/RS.366 cable sets; 4 audio transcoder ports (G.711 to G.723 or G.728). Requires inverse mux to connect V.35 ports to ISDN network.	\$8,463.63
RDVN-L2W-323/2V/2B/4X	Gateway includes 2 V.35 DTE ports, 2 V.35/RS.366 cable sets, 2 BRI ports, 4 audio transcoder ports (G.711 to G.723 or G.728). Requires inverse mux to connect V.35 ports to ISDN network.	\$8,940.90
RDVN-L2W-323/4B/4X	Gateway includes 4 BRI ports, 4 audio transcoding ports (G.711 to G.723 or	\$9,418.17
BRI Gateway Modules		
RDVN-MW-BRI-2-EC	WAN module, ISDN/BRI, 2 ports, DTE, S interface. Supports G.711, G.722, and G.728 pass-through.	\$1,551.13
RDVN-MW-V35-2T	WAN module, V35, 2 ports, DTE. See CBL cable sets below. 2 cables per	\$755.68
RDVN-MW-V35-2C	WAN module, V35, 2 ports, DCE. See CBL cable sets below. 2 cables per	\$755.68
Cable Sets		
RDVN-CBL-V35/RS366/DTE	V.35/RS366 cable for V.35/RS366 module, DTE. For L2W-323 V.35 Gateways	\$159.09
RDVN-CBL-V35/RS366/DCE	V.35/RS366 cable for V.35/RS366 module, DCE. For L2W-323 V.35 Gateways and VIU-323.	\$159.09
H.323 MCU		

VTEL PRODUCTS

Model Number	Description	Price
RDVN-MCU-323	MCU-323 Generation 2, Multiple Control Unit, up to 15 video calls or 24 VoIP calls, up to 5 video conferences, HTTP Conference Management, Cascading, With Built-In Gatekeeper. Video Call Support Voice Activated: 15 @ 128k, 9 @ 384K, 5 @ 768k, 3 @ 1.5M. Also supports Continuous Presence.	\$15,869.30
RDVN-MCU-323/16X	MCU-323 Generation 2, Multiple Control Unit, up to 15 video calls or 24 VoIP calls, up to 5 video conferences, HTTP Conference Management, Cascading, With Built-In Gatekeeper, including 16 channel audio transcoder. (G.723<>G.711<>G.729). Video Call Support Voice Activated: 15 @ 128k, 9 @ 384K, 5 @ 768k, 3 @ 1.5M. Also supports Continuous Presence.	\$20,284.07
RDVN-MCU-323/24X	MCU-323 Generation 2, Multiple Control Unit, up to 15 video calls or 24 VoIP calls, up to 5 video conferences, HTTP Conference Management, Cascading, With Built-In Gatekeeper, including 24 channel audio transcoder. (G.723<>G.711<>G.729). Video Call Support Voice Activated: 15 @ 128k, 9 @ 384K, 5 @ 768k, 3 @ 1.5M. Also supports Continuous Presence.	\$22,193.16
RDVN-DCS-30	<p>Options for H.323 MCU</p> <p>T.120 Data Collaboration Software Package for vialP MCU 30/60/100 & MCU-323, Runs on Customer Provided Win 2000 platform. Supports 30 Data Collaboration Ports</p> <p>Gatekeepers</p> <p>L2W-323 Gateways and MCU-323 have embedded limited gatekeeper. For expanded gatekeeper functionality, add vialP stand-alone ECS. Refer to vialP ECS product family section of price list.</p> <p>RADvision Service and Support</p> <p>One of the OnGuard Support Programs is required with every new system/standalone product order.</p> <p>RADVISION Channel Partners may choose to purchase either OnGuard Standard, Expanded or Premium from RADVISION, and sell their own branded service to the customer. Manufacturer's Suggested Resale Price (List Price) is provided below for guidance only. OnGuard Direct is the only support program provided Directly by RADVISION. Any other support programs should be calculated and provided in the customer quote by the</p> <p>OnGuard Warranty and Support Programs</p> <p>OnGuard standard warranty is included with product purchase at no charge, and consists of free hardware replacement for 12 months, and software updates for 90 days.</p> <p>Where pricing is given as a percentage, this refers to a percent of the product list price. If the product is a bundle, then the service price is the indicated percentage of the bundle price, not on the total of the components (change from previous service program).</p>	\$4,732.95
RDVN-ONG-EXTWAR	OnGuard Extended Warranty. Extends OnGuard standard warranty for a 12-month period.	11% of Product GSA Price w/IFF
RDVN-ONG-STANSUP-1YR	OnGuard Standard Support for 1 year. Remote support from VTEL Technical Support Center. Software/firmware updates for 12 months.	6.0% of Product GSA Price w/IFF
RDVN-ONG-STANSUP-3YR	OnGuard Standard Support for 3 years. Remote support from VTEL Technical Support Center. Software/firmware updates for 36 months.	18% of Product GSA Price w/IFF
RDVN-ONG-ENHSUP-1YR	OnGuard Enhanced Support for 1 year. All features of Standard Support, plus advance replacement shipping for hardware	9% of Product GSA Price w/IFF
RDVN-ONG-ENHSUP-3YR	OnGuard Enhanced Support for 3 years. All features of Standard Support, plus advance replacement shipping for hardware	27% of Product GSA Price w/IFF
RDVN-ONG-DIRECT-1YR	OnGuard Direct Support for 1 year. Includes all features of Enhanced Support plan, plus 24/7 help desk access, advance hardware replacement, software upgrades. Support direct from Radvision. End user calls Radvision Help Desk.	23% of Product GSA Price w/IFF
RDVN-SMA-INST-HW-FIRST	<p>OnGuard Installation Services</p> <p>Software installation does not include entry of databases. For onsite service in Alaska or Hawaii, add 25%. For onsite service in Canada or Puerto Rico, add 20%. For service pricing elsewhere, contact VTEL.</p> <p>Onsite installation of first Radvision system</p>	\$4,687.50

VTEL PRODUCTS

Model Number	Description	Price
RDVN-SMA-INST-HW-ADDL	Onsite installation of each additional Radvision system at same location/same	\$2,343.75
RDVN-SMA-INST-SW-FIRST	Onsite installation of first Radvision software onto customer-provided server	\$2,343.75
RDVN-SMA-INST-SW-ADDL	Onsite installation of additional Radvision software onto customer-provided server at same location/same time	\$1,960.23
RDVN-SMA-INST-REMOTE	Remote assistance by telephone for installing Radvision hardware or software (per item)	\$1,278.41
OnGuard Professional Services		
RDVN-ONG-24-7	Extend OnGuard standard or enhanced support to 24x7	6.0% of Product GSA Price w/IFF
SmartVideoNet Manager		
Remote Software Update		
VTL-FLD-RSU	Remote Software update V.1.0 application software. Runs on customer-provided Windows 2000 server. Deduct \$500 from SRP if purchased with SmartVideoNet Manager.	\$1,586.93
ESA		
ESA CommandTouch		
ESA-CTL-CMTC-F	ESA CommandTouch Touch Panel/Software Package	\$2,718.18
ESA Software		
ESA-SFW-V220-F	ESA software upgrade CD-ROM - version 2.2	\$454.55
ESA Control Kit		
ESA-CTL-WKM2-F	Wireless keyboard only, ESA	\$227.27
GALAXY		
Galaxy Data Expansion Options		
GLY-FLD-SRL-PORT2	2 Additional RS232 Ports; External serial port device that connects to one USB port.	\$177.27
GLY-FLD-SRL-PORT4	4 Additional RS232 Ports; External serial port device that connects to one USB port.	\$359.09
Galaxy Touch Panel Control Options		
GLY-FLD-VIEWPOINT	ViewPoint Wireless Color Touch Panel, Vista/Galaxy	\$900.00
Galaxy Control Kit		
GLY-FLD-WRK2-ENBK	Wireless Keyboard w/ trackball, English	\$227.27
Mixer		
VTL-AUD-MX115	Microphone mixer, 8 Input, 115v	\$1,090.91
Camera & Mic Options		
VTL-FLD-CAM-MN1	Sony PTZ Main-camera Kit; for use as primary (main) camera only; 120V, NTSC	\$909.09
VTL-FLD-CAM-PTZ1N	Sony PTZ Auxilliary-camera Kit; for use as daisy-chained auxilliary camera only; 120V, NTSC	\$909.09
VTL-FLD-MIC-OMNI	Tabletop microphone-Audio Technica (omni-directional)	\$136.36
VTL-FLD-MIC-PTT3	Microphone, Audio Technica, Push-to-Talk, 3-pin (25'cable included) (Not suitable for use in a microphone-controlled camera preset application.)	\$227.27
VTL-FLD-MIC-PTT5	Microphone, Audio Technica, Push-to-Talk, 5-pin ; 25'cable included	\$272.73
Monitor		
VTL-FLD-MON-32	32" S-Video Monitor & brackets	\$909.09
Single, Tri and Quad NT1s		
VTL-FLD-NIC-4NT1	4BRI NT1 ISDN Termination Device; ALPHA TELECOM #4620P	\$544.54
SmartBoards		
VTL-FLD-SMARTBOARD	SmartBoard (w/wall mount & 2 port USB hub included)	\$2,181.82
VTL-FLD-SMBD-FLRSTD	SMART Board Floor Stand Option	\$363.64
VCR		
VTL-FLD-VCR-115N	VCR	\$250.00
Removable Hard Drive Field Upgrade		
VTL-RHD-KIT	Removable Hard Drive Tray & Frame, 3.5"-hard drive not included	\$150.00